

# May

# *IPA Calendar*



- 1st send your newsletter & celebrate the new promos
- 2nd plan your week; set THREE realistic goals for May
- 3rd spend at least 30 minutes on personal development
- 4th schedule 2-4 classes for this month
- 5th post a Wellness Wednesday tip; Cinco de Mayo
- 6th celebrate your team growth - small & big wins
- 7th check in with last month's new enrollments
- 8th make a new friend today
- 9th plan your week; Mother's Day
- 10th spend at least 30 minutes on personal development
- 11th create a list of positive affirmations
- 12th post a Wellness Wednesday tip
- 13th make sure your new customers are connected
- 14th create a "borrow bag"
- 15th share some recipes using this month's promos
- 16th plan your week
- 17th spend at least 30 minutes on personal development
- 18th refresh your "not-yet-oily" list & connect with 10 people from that list
- 19th post a Wellness Wednesday tip
- 20th share your WHY with your team & find out their WHYs
- 21st surprise a friend with a sample that fits their needs
- 22nd have a "team huddle" & brainstorm for next month
- 23rd plan your week
- 24th spend at least 30 minutes on personal development
- 25th check in with any Money Missers on your team
- 26th post a Wellness Wednesday tip
- 27th remind your team of the monthly promos
- 28th offer a fun incentive over the weekend
- 29th check in with your leaders and help them reach their goals
- 30th plan for the 1st and June events/offerings
- 31st Make sure all Rewards orders have processed

## Daily 5

- 1 check VO - record OGV; check orders
- 2 contribute to team group(s)
- 3 check in with team
- 4 share on social media
- 5 message one person

