



# May

# *IPA Calendar*

- ☐ 1st send your newsletter & celebrate the new promos
- ☐ 2nd plan your week; set THREE realistic goals for May
- ☐ 3rd spend at least 30 minutes on personal development
- ☐ 4th schedule 2-4 classes for this month
- ☐ 5th post a Wellness Wednesday tip; Cinco de Mayo
- ☐ 6th celebrate your team growth - small & big wins
- ☐ 7th check in with last month's new enrollments
- ☐ 8th make a new friend today
- ☐ 9th plan your week; Mother's Day
- ☐ 10th spend at least 30 minutes on personal development
- ☐ 11th create a list of positive affirmations
- ☐ 12th post a Wellness Wednesday tip
- ☐ 13th make sure your new customers are connected
- ☐ 14th create a "borrow bag"
- ☐ 15th share some recipes using this month's promos
- ☐ 16th plan your week
- ☐ 17th spend at least 30 minutes on personal development
- ☐ 18th refresh your "not-yet-oily" list & connect with 10 people from that list
- ☐ 19th post a Wellness Wednesday tip
- ☐ 20th share your WHY with your team & find out their WHYs
- ☐ 21st surprise a friend with a sample that fits their needs
- ☐ 22nd have a "team huddle" & brainstorm for next month
- ☐ 23rd plan your week
- ☐ 24th spend at least 30 minutes on personal development
- ☐ 25th check in with any Money Missers on your team
- ☐ 26th post a Wellness Wednesday tip
- ☐ 27th remind your team of the monthly promos
- ☐ 28th offer a fun incentive over the weekend
- ☐ 29th check in with your leaders and help them reach their goals
- ☐ 30th plan for the 1st and June events/offerings
- ☐ 31st Make sure all Rewards orders have processed

## Daily 5

- ☐ 1 check VO - record OGV; check orders
- ☐ 2 contribute to team group(s)
- ☐ 3 check in with team
- ☐ 4 share on social media
- ☐ 5 message one person