



Network Marketing 101



Welcome

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Linear income = Trading time for \$

8 Hours X \$20 Hourly wage = \$160 Daily income

\$160 Daily income X 250 work days = \$40,000 Annual income



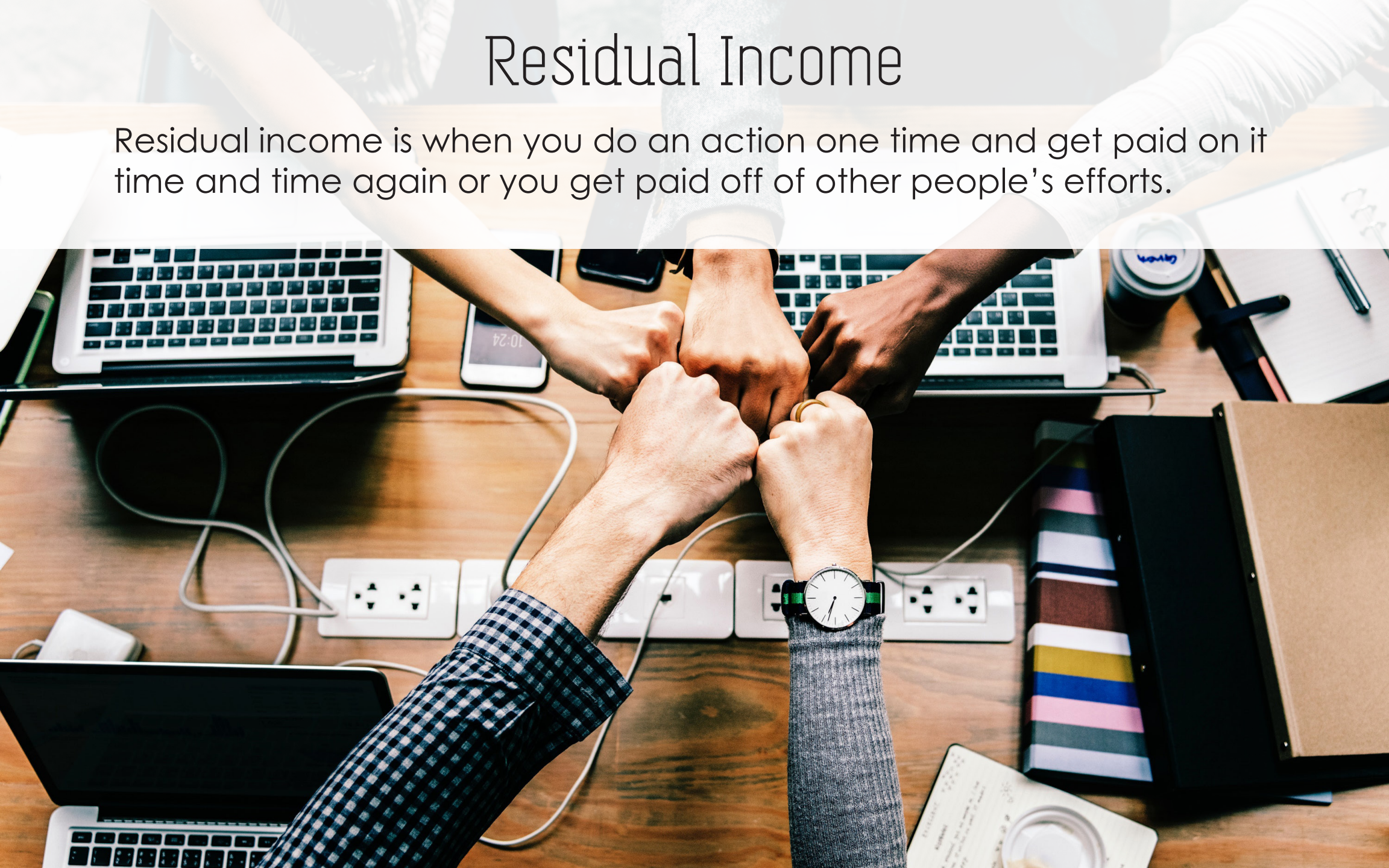


Unpredictable factors that could affect your ability to provide for your family:

- Sickness
- Injury
- Death
- Layoffs

Residual Income

Residual income is when you do an action one time and get paid on it time and time again or you get paid off of other people's efforts.





Residual Income cont'd

Perform an action once and get paid over and over again:

- Rental properties
- Write a book
- Invest in the Stock Market

Get paid from the efforts of others:

- Receive commission from a sales team under you
- Build a Network Marketing business

Common Myths

- It's a pyramid scheme
- I don't have a ton of friends
- I am not an extrovert
- I don't know how to sell anything
- I don't have time to build a network marketing business
- I don't have a special degree so people won't trust me
- I'll have to learn everything about the products before I can start sharing
- It's a get-rich-quick scheme





Benefits to building a Network Marketing business:

- Will-able income
- Flexible Schedule
and you can work from
ANYWHERE!
- True financial freedom
- No better time than
NOW
- Job security
- Relationships
- A rewarding life

Say YES!



Average Start-Up Costs:

Large Business

- Apartment complex - \$3,000,000
- Swim School - \$2,000,000
- Restaurant - \$300,000 - 1,000,000

Small Business

- Coffee shop \$80,000 - 250,000
- Clothing boutique \$50,000 -150,000
- MLM boutique \$5,000 - 10,000

Young Living: Around \$30!

